



OPERATIONAL INTELLIGENCE AUDIT™

DELIVERABLE 07 OF 07 · ILLUSTRATIVE DELIVERABLE

GREEN LIGHT™ · PHASE 1 IMPLEMENTATION PROPOSAL

Illustrative first-phase proposal

This example presents two workflows over four months, with £350k to £477k shown as an annual target range. Any live scope, assumptions and continuation decision would be agreed separately.

CLIENT

Hartwell M&E Group

SCOPE

Phase 1 · 2 workflows

TARGET RECOVERY

£350k to £477k / yr

HORIZON

Months 1 to 4

PREPARED BY

BuiltAI Intelligence Ltd

STATUS

● Illustrative proposal

Illustrative worked example: fictional project and parties; figures, names and dates are fictional scenario details.

£350k

to £477k, annual recovery target

2

Workflows: Bidroom and CCK

4

Months to the decision gate

0

Further phases included in this example

01

THE OFFER

Two workflows, one fixed phase

In this scenario, Bidroom in a Box™ (4.55) and Commercial Control Kit™ (4.35) are paired with the displayed £350k to £477k target range. The scores and range are scenario values; assess data readiness and expected benefit for a live engagement.

WHY THESE TWO

This scenario pairs tender production and commercial capture, shown against £960k of example categories in the £1.87m total. A live choice would depend on the relevant data, scope and expected benefit.

02

INCLUDED

What this example proposes

- 01

Governance setup.

Agree possible data-classification, review and recordkeeping arrangements for the engagement.
- 02

Assumptions library.

Consider a library of standard assumptions from material approved for the engagement.
- 03

Bidroom in a Box™ workflow.

Possible tender-workflow scope: scope extraction, draft assumptions, clarifications, a risk register and compliance pre-fill.
- 04

Commercial Control Kit™ workflow.

Possible scope: change capture, notice drafting, evidence indexing and variation narratives.
- 05

Workflow support.

Agree any support, refinement, library updates and issue-resolution arrangements.
- 06

Performance reporting.

Agree measures and reporting before comparing usage, time or recovery outcomes.
- 07

Phase 1 review.

Review evidence against agreed measures before deciding whether to continue, adjust or hold.

03

THE TARGET

What Phase 1 aims to move

The example target range is paired with the displayed commercial and tender scenario categories.

LEAK AREA	ANNUAL LEAK	PHASE 1 TARGET	WORKFLOW
Missed commercial recovery	£620k	£248k to £341k	Commercial Control Kit™

LEAK AREA	ANNUAL LEAK	PHASE 1 TARGET	WORKFLOW
Tender and bid admin	£340k	£102k to £136k	Bidroom in a Box™
Combined	£960k	£350k to £477k	

ILLUSTRATIVE TARGET RANGE

The £350k to £477k range is a target shown in this fictional scenario. A live review would compare agreed measures with source records before reporting outcomes.

04

BY MONTH

The shape of the four months

This example sequences four proposed steps; timing, measures and any continuation decision would be agreed for a live engagement.

MONTH	FOCUS	MILESTONE
Month 1	Confirm	Agree possible scope, assumptions and review measures
Month 2	Trial	Trial an agreed workflow on approved material with human review
Month 3	Review	Review evidence, readiness and any adjustments against agreed measures
Month 4	Decision	Decide whether to continue, adjust or hold against the illustrative target range

05

NEXT STEPS

How a client could take this forward

This example can support a separate discussion; it does not record an accepted scope or decision.

- 01

Review the example.
Discuss the seven illustrative deliverables and any questions about their assumptions.
- 02

Discuss scope.
Consider a scope, timing and measures suited to a live engagement.
- 03

Decide separately.
If the client chooses to proceed, record that decision before any mobilisation is planned.

This scenario presents a four-week diagnostic period across the other six example deliverables.

Reference	BAI-HME-AUD-007	Decision gate	End of Phase 1	Target	£350k to £477k a year
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