BuiltAI

MARGIN COCKPIT™ ● STAGE 01 · THE FEED

The Feed™

Data Ingestion & Reconciliation

Pulling in the data from every source — project, commercial, finance — and reconciling before anyone sees a number. When the QS says £X and the ledger says £Y, The Feed surfaces the difference before it becomes a problem.

COMPANY

Meridian M&E Ltd · 8 contracts

PORTFOLIO

£14.2m · Blended margin 21.4%

PERIOD

April 2026

DATA SOURCES

6 Systems → 1 Reconciled View

Meridian M&E runs project data across 6 systems. The Feed pulls from all of them monthly, reconciles the numbers, and flags variances before they reach the management report. No single system has the full picture — The Feed builds it.

Sage 200
Finance ledger — sales, costs, accruals, WIP balance

ConQuest QS
Valuations, applications, certified amounts

Asta Powerproject
Programme, earned value, % complete

CCK (Built AI)
Variation pipeline — agreed, submitted, in-prep

Subcontract Tracker
Committed costs, orders, retention, defects

Payroll / Timesheets
Labour cost allocation by contract

RECONCILIATION — APRIL 2026

4 Variances Surfaced Before Reporting

The Feed reconciled all 6 sources for April. 4 variances surfaced — each one would have produced a different margin number depending on which system you looked at. All 4 resolved before the monthly snapshot was produced.

Whitmore Tower: QS shows £42k variation agreed but Sage hasn't posted the revenue adjustment. Delta: £42,000. Resolution: journal posted by finance 28 Apr.

Docklands Phase 2: Subcontract final account agreed at £186k but tracker still shows £194k committed. Delta: £8,000 favourable. Resolution: tracker updated, margin benefit confirmed.

Mersey Gateway: Timesheet allocation split 60/40 between two contracts but payroll posted 100% to one. Delta: £3,200 labour misallocation. Resolution: reallocation processed.

Portfolio-wide: Accruals review identified £11k over-accrual on 3 contracts (stale accruals from prior periods). Resolution: released to margin, improving blended rate by 0.08pp.

STAGE 01 GATE — THE FEED

Data In. Variances Surfaced. Numbers Aligned.

- ✓ All 6 data sources ingested for the period
- ✓ Cross-source reconciliation completed
- ✓ Variances identified, documented and resolved
- ✓ Finance, QS and project data aligned
- ✓ Reconciled dataset handed to The Gauge

Handover to Stage 02 — The Gauge™: reconciled dataset ready. 4 variances resolved. Portfolio revenue confirmed at £14.2m across 8 contracts. Ready for margin calculation.

THE FEED — SNAPSHOT

6 sources reconciled. 4 variances caught.

Every month, The Feed pulls data from 6 systems and finds the differences before they reach the management report. This month: 4 variances totalling £64,200 surfaced and resolved. The numbers the board sees are the numbers that are right.