

BUILT TO WIN

Win More of the Work You Bid For

Governed AI workflows for construction, FM & M&E. Six workflow packs, one audit service and one managed delivery line - eight ways to turn operational admin into governed, review-ready AI workflows, all running in one client workspace.

PREPARED FOR

Operational leadership teams

DOCUMENT

Built AI · Service Portfolio

REFERENCE

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ISSUED

June 2026

INSIDE THIS PORTFOLIO

Contents.

Sixteen pages. Eight offerings. One operational chain - pre-award through delivery through portfolio control.

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HOW TO READ THIS

Start at the cost, not the technology.

If you read two pages, read **Where to Start** (03) and **Outcomes** (13). They map the workflow that's hurting most to the evidence your board will want to see.

THE FIRST CONVERSATION

Start Where the Cost Is Largest, the Rhythm Is Repeatable and the Evidence Is Weakest.

Most operational businesses already know which workflow is hurting them.
That's where Built AI starts.

01 · TENDER CAPACITY

"We're declining tenders we should be winning."

Bid teams stretched, deadlines tight, qualified opportunities walking past. Every declined tender is revenue not pursued.

 **Bidroom in a Box**

MOST COMMON ENTRY

02 · MARGIN LEAK

"We did the work. We didn't get paid for it."

Variations delivered before being logged, weak entitlement narrative, aged WIP nobody is chasing. The largest recoverable margin pool.

 **Commercial Control Kit**

03 · MOBILISATION DRAG

"RAMS are holding up the start on site."

Site-specific RAMS copied or rushed, supervisors raise late corrections, mobilisation slips. Every day of slip is direct prelims cost.

 **RAMS Factory**

CORE PRINCIPLE

The aim is not to introduce AI for the sake of it.
The aim is to *improve the workflows* that already cost the business time, margin and control.

WHAT BUILT AI IS

A practical AI workflow partner for operational businesses.

Built AI helps teams design, build and implement governed AI workflows across the documents and reporting that already cost the business time and margin. Review-ready outputs. Human approval gates. Source traceability. Always.

HOW THE SUITE FITS TOGETHER

Six Workflow Packs. One Operational Chain.

Pre-award through delivery through portfolio control - each pack's outputs feed the next.

BUILT TO ORDER™ · WRAPS ALL SIX

01 · BID

Bidroom in a Box™

Tender pack → scope → submission. Win more of what you bid.



02 · PRE-CON

The Pre-Con Pack™

Award → specification → procurement. Mobilise faster.



03 · MOBILISE

RAMS Factory™

Task → hazard → control matrix. Approval-ready.

04 · DELIVER

Commercial Control Kit™

Catch the change. Capture the value. Recover margin.



05 · REPORT

Margin Cockpit™

Margin · WIP · QBR. One source of truth, board-ready.



06 · OPERATE

Dispatch Desk™

Reactive calls in. Dispatch-ready tickets out.

6.

WORKFLOW PACKS

8.

TOTAL OFFERINGS

1.

CLIENT WORKSPACE

0.

UNSUPERVISED
DECISIONS

EIGHT OFFERINGS · ONE WORKSPACE

Side by Side.

Find the right starting point for your team.

OFFERING	TYPE	WHO IT'S FOR	ONE-LINER
 Bidroom in a Box™	Workflow Pack	Bid managers, estimators	Increase tender capacity without adding headcount.
 The Pre-Con Pack™	Workflow Pack	Pre-con managers, QSs	From award letter to mobilisation in days.
 RAMS Factory™	Workflow Pack	SHEQ managers, site teams	Better RAMS, faster, approval-ready.
 Commercial Control Kit™	Workflow Pack	Commercial teams, QSs	Capture change early. Protect entitlement.
 Margin Cockpit™	Workflow Pack	Finance, ops directors	See margin drift earlier. Reduce WIP.
 Dispatch Desk™	Workflow Pack	FM helpdesk, ops teams	Better triage. Stronger SLA evidence.
 Built to Order™	Managed Service	Any team, any workflow	Bespoke deliverables, produced on your behalf.
 Operational Intelligence Audit™	Onboarding	Leadership teams	Find where to start. Prove it. Then scale.
 The Plant Room™	Client Workspace	Authenticated clients	The workspace where every pack lands.

HOW TO CHOOSE

If we had to pick one: **Commercial Control Kit.**

Variations and aged WIP are the most common, most recoverable and most measurable entry point - short pilot window, observable cash impact, and the cleanest before/after evidence for a board.

PRE-AWARD & MOBILISATION

From Tender to Site.



01 · BID PIPELINE

Bidroom in a Box™

"Increase tender capacity without increasing bid team headcount."

The engine room of the bid pipeline. Tender packs become structured intake briefs, requirement matrices, scope decompositions, assumption registers and submission-ready responses – cross-referenced cleanly, defensible at award.

DELIVERABLES

- Tender Intake Brief
- Requirement Traceability Matrix
- Scope of Works Section
- Clarifications & RFI Register
- Assumptions & Exclusions Register
- Pre-Submission QA Pack
- Submission-Ready Response

What changes: your bid team covers more tenders without adding headcount, and your scope arguments at award shrink because the assumptions were documented, not implied.



02 · AWARD → MOBILISATION

The Pre-Con Pack™

"From award letter to mobilisation in days, not weeks."

The gap between award and mobilisation, closed. Awarded scope becomes project specifications, supplier enquiries, unpriced BoQs, design intent and delivery plans – no re-work of the scope conversation post-award.

DELIVERABLES

- Project Specification
- Detailed Scope of Works
- Design Intent (HTML + PDF)
- Supplier Enquiry Pack
- Unpriced Bill of Quantities
- Procurement Tracker
- Pre-Construction QA Checklist

What changes: your delivery team starts week one with a structured pack, not a folder of mixed Word docs. Your long-lead items get caught at week one, not week four.



03 · SAFETY, METHOD & COMPLIANCE

RAMS Factory™

"Produce better RAMS faster, with stronger detail and approval readiness."

The production line for SHEQ and operations teams. Task definitions become task-based RAMS, method statements, hazard / risk / control matrices, PPE schedules, COSHH packs and permits checklists – source-traced, competent-person-approved.

DELIVERABLES

- Task-Based RAMS Document
- Method Statement
- Hazard / Risk / Control Matrix
- PPE & Plant Schedule
- COSHH Reference Pack
- Permits & Isolations Checklist
- Approval & Sign-off Log

What changes: your SHEQ manager stops being the bottleneck. Your principal contractor accepts RAMS first time because the format and detail are right.

DELIVERY, REPORTING & OPERATIONS

From Site to Boardroom.



04 · CHANGE · ENTITLEMENT · RECOVERY

Commercial Control Kit™

"Capture change early. Protect entitlement. Recover more of the work you deliver."

The workflow pack for commercial control - where scope changes become structured variation records with entitlement evidence, cause-and-effect narrative, and recoverable value that doesn't age into write-off.

DELIVERABLES

- Change Event Register
- Entitlement Evidence Pack
- Variation Narrative
- Cause & Effect Matrix
- Aged WIP Recovery Schedule
- Monthly Commercial Report
- Client Submission Pack

What changes: your variations get logged when they happen, not when someone remembers. Your aged WIP stops growing because entitlement evidence exists from day one.



05 · MONTHLY CYCLE · WIP · BOARD REPORTING

Margin Cockpit™

"See margin drift earlier. Reduce WIP. Turn reporting into action."

The workflow pack for operational margin visibility. Project-level margin, WIP, forecast and QBR narrative - compiled from live data, structured for the board, produced in hours instead of days.

DELIVERABLES

- Project Margin Dashboard
- WIP & Accrual Reconciliation
- Forecast vs Actual Report
- QBR Narrative Pack
- Board-Ready Summary
- Margin Alert & Exception Log

What changes: your board sees margin position on day three of the month, not day fifteen. Your ops directors stop spending a week producing reporting.



06 · FM SERVICE DESK · REACTIVE OPERATIONS

Dispatch Desk™

"Improve FM triage, ticket quality and SLA evidence without removing human control."

The workflow pack for FM reactive operations. Inbound service calls become triaged, categorised, SLA-tagged dispatch tickets with engineer assignment, asset reference and compliance data - consistently, not variably.

DELIVERABLES

- Structured Intake Ticket
- Triage & Priority Classification
- Dispatch-Ready Job Pack
- SLA & Response Tracker
- Engineer Assignment Log
- Completion & Close-Out Pack

What changes: your helpdesk produces consistent tickets regardless of who takes the call. Your SLA compliance improves because triage happens at intake, not at dispatch.

MANAGED SERVICE

Built to Order™

"Bespoke deliverables, produced on your behalf."

When you need the output but don't have the team, Built to Order produces deliverables from any workflow pack on your behalf. Per-tender, per-project, or per-output. Day-rate or fixed-fee.

Not a consultancy engagement. Not an outsource. A production service - your brief, your brand, your review gate, our workflow engine.

CAPACITY OVERFLOW

Peak bid season, short-notice mobilisation, audit deadline - Built to Order absorbs the spike.

SPECIALIST OUTPUT

Design intent documents, variation packs, QBR narratives - produced to your spec without loading your team.

TRIAL BEFORE COMMIT

See the outputs before you deploy the pack. Built to Order is the fastest way to prove value.

ONBOARDING

Operational Intelligence Audit™

"Four weeks. Seven named deliverables."

The structured onboarding service that maps your operational workflows, identifies the highest-value AI opportunities, and produces a costed, prioritised roadmap - before a single workflow is built.

Every Built AI engagement starts here. Find the right place to start, prove the use case, then scale what works. No commitment beyond Phase 1.

- 01 **Discovery**
map the workflows that cost time, margin and control
- 02 **Assessment**
score each workflow for AI readiness, value and risk
- 03 **Prioritisation**
rank by impact, feasibility and evidence quality
- 04 **Prototype**
build a working proof on the top-ranked workflow
- 05 **Governance**
define review gates, approval chains, data boundaries
- 06 **Roadmap**
costed, phased plan with named KPIs and pilot scope
- 07 **Green light**
board-ready recommendation with go/no-go evidence

WHERE IT ALL LIVES

One Workspace Where Every Pack Lands.

The Plant Room is the authenticated workspace where clients run their workflow packs, manage projects, review outputs and track operational outcomes - every pack, every output, every audit trail, in one place.

INSIDE THE PLANT ROOM™

- Multi-workspace architecture - per client, per project
- All six workflow packs accessible from one login
- Document upload, review and approval workflow
- Audit trail and version control on every output
- Role-based access and governance controls
- Operational outcomes tracked against named KPIs

WHAT RUNS HERE



Bidroom in a Box™

Tender intake, scope decomposition, submission compile



The Pre-Con Pack™

Specification, supplier enquiries, BoQs, delivery plans



RAMS Factory™

Task RAMS, hazard matrices, COSHH, permits



Commercial Control Kit™

Change capture, narratives, evidence, valuations



Margin Cockpit™

Monthly cycle, WIP, forecast, board reporting



Dispatch Desk™

Call intake, dispatch, evidence, deductions defence

THE PRINCIPLE

Every workflow output, every review decision, every approval - governed, traceable, auditable. *Nothing runs unsupervised. Nothing ships without competent review.*

GOVERNED AI, NOT UNCONTROLLED EXPERIMENTATION

Clear Lines, Every Time.

Built AI produces structured, detailed, review-ready outputs. Final review, validation and reliance remain with the client's competent people.

What the AI Does

- Reads and structures documents of any size
- Produces first-draft outputs from source data
- Every claim source-traced, never invented
- Cross-references outputs for gaps and consistency
- Maintains version control and audit trail
- Surfaces risk indicators and exception flags

What It Doesn't Do

- Doesn't make commercial or safety decisions
- Doesn't approve outputs for issue
- Doesn't replace competent-person review
- Doesn't replace engineering or legal judgement
- Doesn't generate fictional content or claims
- Doesn't guarantee specific commercial outcomes

THE PROMISE

AI accelerates work - it does *not remove competent review*.

Delivery Model

Every engagement follows four phases. Each phase has a defined gate before the next begins.

01

Audit

Map workflows. Score for AI readiness. Produce roadmap.

02

Prototype

Build a working proof on the top-ranked workflow. Validate with real data.

03

Pilot

Run on live projects. 30-45 days. Measure against named KPIs.

04

Scale

Roll out across projects and teams. Continuous improvement. Monthly retainer.

BUILT ON PROOF, NOT PROMISES

Every Claim, Traceable to Source.

Built AI doesn't ask you to trust the output - it shows its working. Every figure links to its source, every assumption is logged, every version is kept.

01 · SOURCE-TRACED

Nothing Invented.

Every figure and statement links back to the document it came from. If it isn't in your source material, it isn't in the output.

02 · REVIEW-GATED

Surfaced, Not Hidden.

Outputs arrive review-ready with assumptions and exclusions made explicit, ready for competent-person sign-off before issue.

03 · VERSION-CONTROLLED

A Complete Trail.

Every draft, edit and approval is kept. A full audit trail sits behind every output, by project and by pack.

What Ships With Every Output

- Evidence index
- Assumptions register
- Approval & sign-off log
- Source map
- Exclusions register
- Version history

THE PROOF CHALLENGE

Bring your best. We'll match it - governed.

Send us your strongest recent tender, RAMS or valuation. We'll reproduce it - source-traced, review-ready and fully audit-trailed - so you can compare like for like. Proof before commitment.

THE STANDARD

Tangible. Structured. *Review-ready* - every time.

THREE WAYS TO START

Choose the Engagement That Fits.

Every route starts with the Operational Intelligence Audit. From there, you choose how to deploy.

01

Workflow Pilot

Pick one workflow pack. Run it on 3-5 live projects. 30-45 days. Fixed-fee scope. Configured for your contract types, your templates, your evaluation criteria.

Best for: proving value to a board before committing.

02

Built to Order™

Built AI produces deliverables on your behalf. Per-tender, per-project, or per-output. Day-rate or fixed-fee. Your brief, your brand, your review gate.

Best for: capacity overflow, specialist outputs, trial before commit.

03

Managed AI Operations

Ongoing support across the full portfolio. Continuous improvement - templates evolve, libraries grow, workflows get sharper. Monthly retainer.

Best for: teams ready to embed AI into operations at scale.

Who Built AI Is For

Industries

- Main contractors (construction, fit-out, refurb)
- M&E and specialist subcontractors
- Facilities management providers
- Building services and maintenance
- Property and asset management

Functions

- Pre-construction and estimating
- Commercial and quantity surveying
- SHEQ and compliance
- Operations and project management
- Finance and board reporting

TYPICAL CLIENT PROFILE

Mid-market operators. £10m-£500m turnover. 50-2,000 employees.

Large enough to have structured workflows. Small enough that headcount doesn't grow as fast as workload. That's the gap Built AI closes.

WHAT SUCCESS LOOKS LIKE

Named Outcomes, Not Vague Promises.

Every workflow pack is measured against specific operational outcomes. Here's what changes.

Bidroom in a Box™

More tenders covered with the same headcount.
Faster turnaround. Stronger assumption discipline.
Less Sunday-night bid panic.

The Pre-Con Pack™

Faster post-award mobilisation. Stronger supplier packages. Earlier long-lead visibility. Cleaner bid-to-delivery handover.

RAMS Factory™

Faster RAMS production. Better hazard coverage.
Cleaner principal contractor approvals. Audit-ready by default.

Commercial Control Kit™

Variations logged when they happen. Entitlement evidence from day one. Aged WIP stops growing. Recoverable margin recovered.

Margin Cockpit™

Board sees margin on day three, not day fifteen. Ops directors stop spending a week on reporting. Exceptions flagged, not discovered.

Dispatch Desk™

Consistent tickets regardless of who takes the call. Better SLA compliance. Faster dispatch. Cleaner close-out.

MEASUREMENT

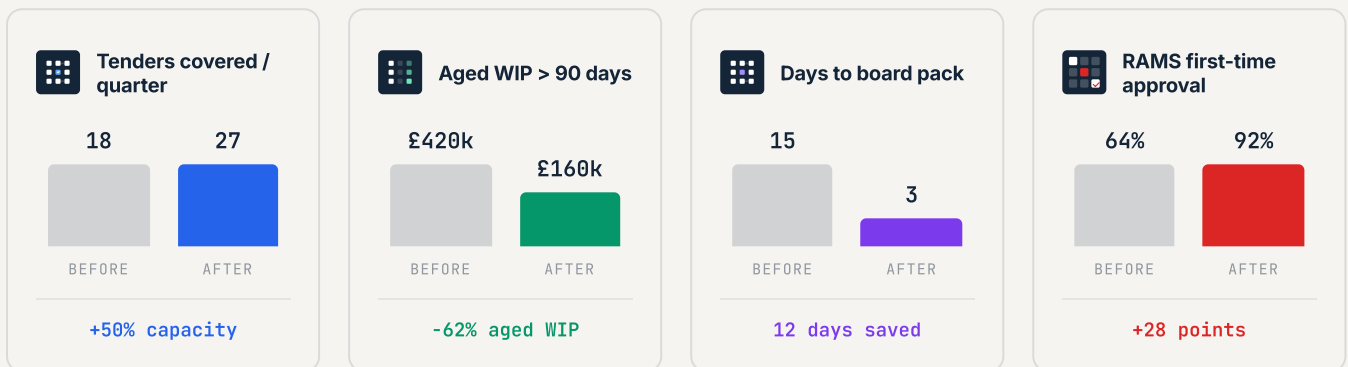
Every pilot has named KPIs, a defined baseline, and a before/after comparison
your *board can read in five minutes.*

— MEASURED, NOT NARRATED

What Good Looks Like.

Every pilot sets a baseline and a target, then reports the before and after.

The ● ILLUSTRATIVE figures below show the model - your pilot establishes the real numbers.



Illustrative pilot scorecard

Commercial Control Kit · 45-day pilot

KPI	BASELINE	RESULT	EVIDENCE SOURCE
Variations logged within 7 days	41%	96%	Change Event Register
Aged WIP > 90 days	£420k	£160k	Aged WIP Recovery Schedule
Entitlement evidence at submission	Partial	Complete	Entitlement Evidence Pack
Monthly commercial report cycle	9 days	2 days	Monthly Commercial Report

Figures are illustrative of the measurement model, not a client result. Every pilot reports against named KPIs with a defined baseline, each result source-traced to the deliverable that evidences it.

WHAT YOU ACTUALLY GET

Outputs You Can Issue.

Every pack produces structured, review-ready deliverables - not chat transcripts. ● REPRESENTATIVE previews of format and structure; full samples at built-ai.io/example-outputs.

Submission-Ready Response
 BIDROOM IN A BOX
 

Unpriced Bill of Quantities
 THE PRE-CON PACK
 

Hazard / Risk / Control Matrix
 RAMS FACTORY
 

Change Event Register
 COMMERCIAL CONTROL KIT
 

Project Margin Dashboard
 MARGIN COCKPIT
 

Dispatch-Ready Job Pack
 DISPATCH DESK
 

EVERY OUTPUT, THE SAME DISCIPLINE

Source-traced. Review-ready. Version-controlled.

Each deliverable ships with its evidence index, assumptions register and approval log - ready for competent-person sign-off before issue.

NEXT STEP

Book a Readiness Call.

30 minutes. No commitment. We'll walk through which workflow is your strongest starting point, what the pilot looks like, and what evidence your board needs to see.

GET IN TOUCH

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Company

BuiltAI Intelligence Ltd



SCAN TO EXPLORE
THE INTERACTIVE EDITION

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