



SALES PROOF PROTOCOL · 2026

Bring Your Worst. **Beat Your Best.**

Two proof challenges. One live on the call. One returned typically within twenty-four hours. No slides, no scripted demos, no fake data. You keep everything we produce.

PREPARED FOR

Prospective clients

DOCUMENT

Proof Challenge Overview

REFERENCE

BAI-PC0-2026-01

ISSUED

2026

Real documents. Real scenarios. Not a screenshot and a prayer.

We took the workflows your team already runs - bids, RAMS, CEs, CVRs, FM tickets - and put AI behind each one. Same documents. Same standards. Less time.

CHALLENGE 01 - BRING YOUR WORST™

- "Can it handle the hard stuff?"
- Live on the first call. Bring your messiest tender, most overdue RAMS, or the variation nobody has had time to write up. We process it in front of you.
- Time: about 12 minutes · Format: live on the call

CHALLENGE 02 - BEAT YOUR BEST™

- "Is it actually any good?"
- After the call. Send us the tender your team is most proud of - the one that took a week. We return a full output set from the same source documents.
- Time: typically 24 hours · Format: side-by-side comparison

THE SEQUENCE

Bring Your Worst on the first call. Beat Your Best as the follow-up. Either can be used independently.

Tell us the job. Get the documents. Check them. Issue them.

A 30-minute call. No slides, no pitch, no company history. You bring a real document - we process it live while you watch.

30m

CALL DURATION

~12m

LIVE PROCESSING

100%

YOUR DATA

WHAT TO BRING

- A live tender you are currently working on
- A set of RAMS that need producing
- A variation you have not had time to write up
- A reactive job ticket your team handled badly
- A document that took someone a week and should not have

HOW THE CALL WORKS

- Open and frame - agenda, context and proof. Three minutes.
- Discovery - where your team is losing time or control. Seven minutes.
- Live proof - your document goes in, you watch the first pass come out.
- Debrief and next step - numbers around what just happened, and a route forward.

YOUR GUARANTEE

The output is yours to keep - regardless of what you decide.

Your week against our day.

Send us the tender your team is most proud of. Give us about twenty-four hours with the same source documents. Then compare - side by side, section by section.

01 You provide

The original tender pack, any additional information your team used, your completed submission, and the approximate time it took.

02 We produce

A complete output set from scratch: scope breakdown, assumptions register, RFI log, risk register, exclusions schedule and pre-submission QA checklist.

03 You compare

Ten dimensions: structure, completeness, assumptions, exclusions, RFIs, risks, evidence discipline, consistency, review readiness and time.

Start either challenge.

Bring a live document to a thirty-minute Proof Call, or send the pack behind your best submission. Either way, you keep everything we produce.

SEND YOUR PACK

hello@built-ai.io

START WITH A CALL

built-ai.io/book